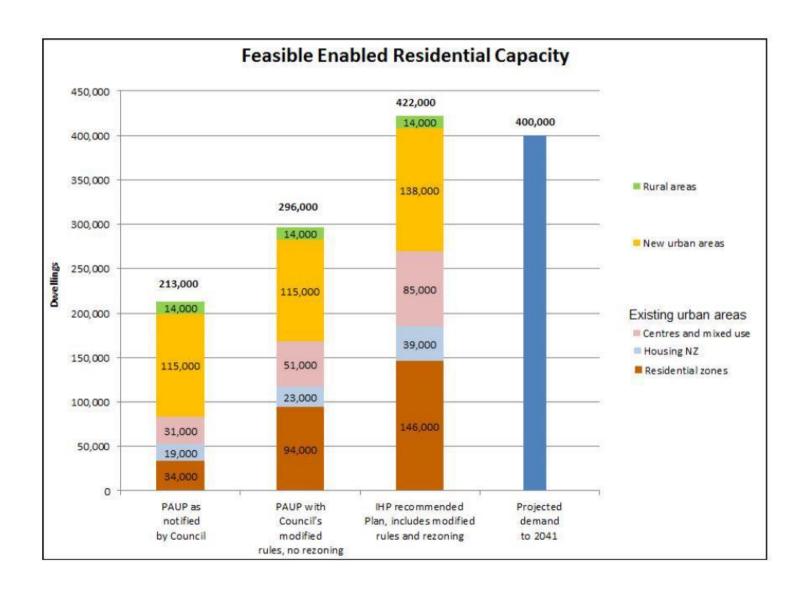
Political update

For The Hugo Group August 5 2016



The Unitary Plan in one slide





Electricity – two big issues ahead

- Transmission pricing methodology
 - Transpower uncertain the Electricity Authority's second proposals can be made to work in practice
 - EMA and other Auckland business interests seeing opportunity to push back on higher costs to upper North Island consumers
 - Serious for the Tiwai Pt smelter if TPM gains were to evaporate
- Regulation of emerging technologies
 - Commerce Commission and EA at odds
 - Issue is treatment of network-connected assets, particularly batteries
 - Under what circumstances should batteries be regarded as part of an electricity network's assets and returns regulated?



KiwiSaver – a 'disruptive' new entrant

- Launch of www.Simplicity.kiwi has the potential to be a disruption point for KiwiSaver
- Credibly backed
- Commitment to out-sourced passive investment
- Commitment to fees half the level of current averages no differentiation for risk profile
- Exposing the ease of customer switching between schemes
- Kick-starting a debate about which matters more for long term fund performance: fees or investment returns



The Maori Party – muffing it?

- Election of Tuku Morgan as party president
 - Deeply connected to Maori leadership through the Iwi Leaders'
 Forum
 - Regards himself as senior to the parliamentary leadership
- Opposition to Helen Clark shows Maori Party is fundamentally in opposition to Labour
 - In a qualitatively different way to the Greens



Global politics – everything's changing

- Breakdown of the 'neo-liberal consensus' is real
- Trump, Brexit, rise of populism of the left and right in Europe
- A Western democratic phenomenon
- More than just about those who feel 'left behind'
- A clash of moral as much as ideological bearings
- The beneficiaries of globalism embrace tolerance, freedom of movement, the rise of opportunity in less developed countries
- Those left behind expect their governments to look after them which is not unreasonable

