Activity Defying Confidence

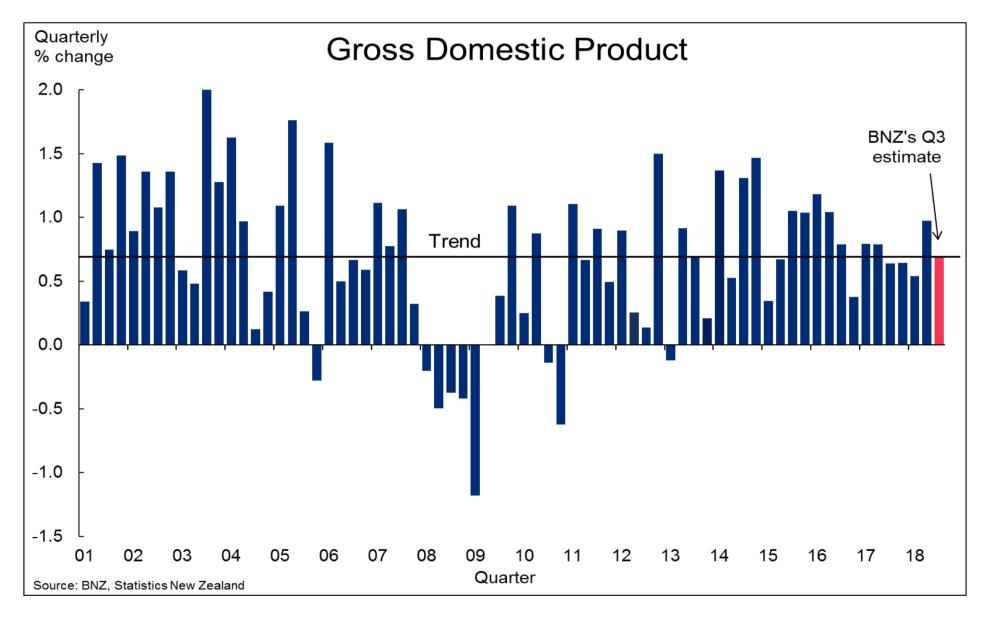
December 2018

STEPHEN TOPLIS

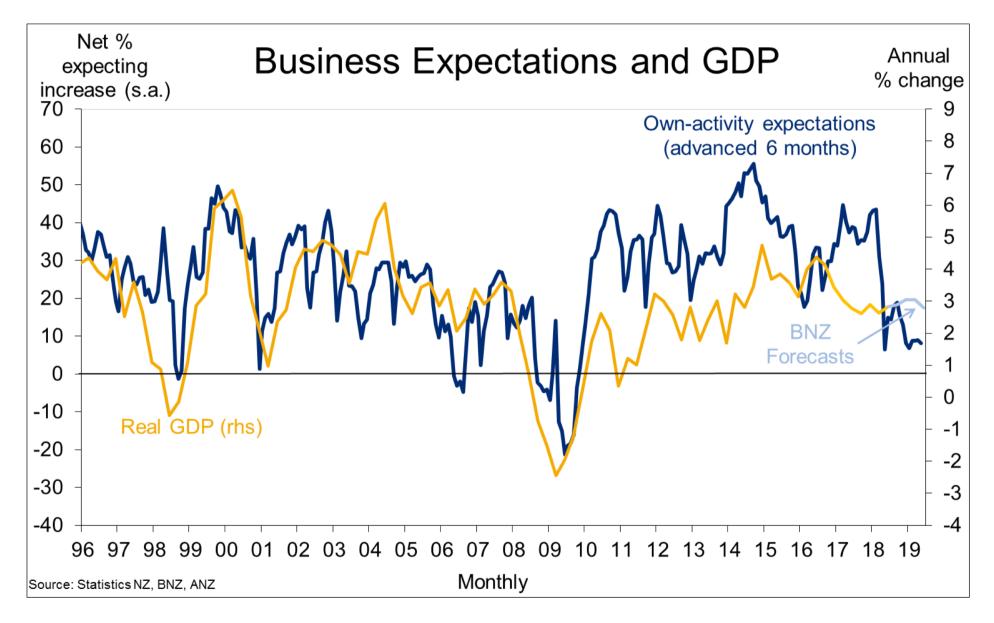
bnz*

PRIVATE & CONFIDENTIAL | BNZ MARKETS

Q3 Looking OK

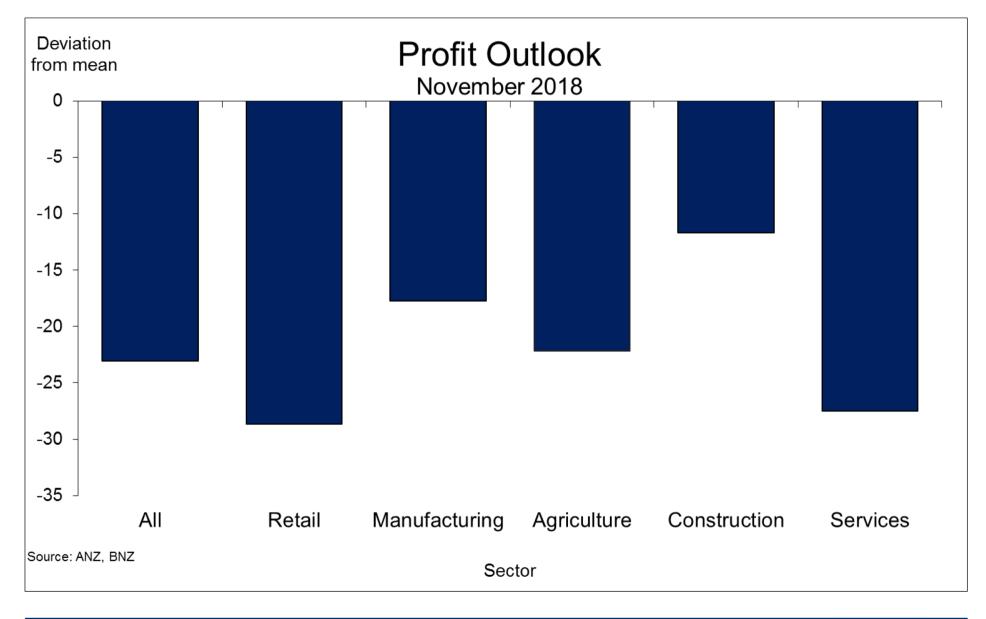


Even Confidence Stabilising



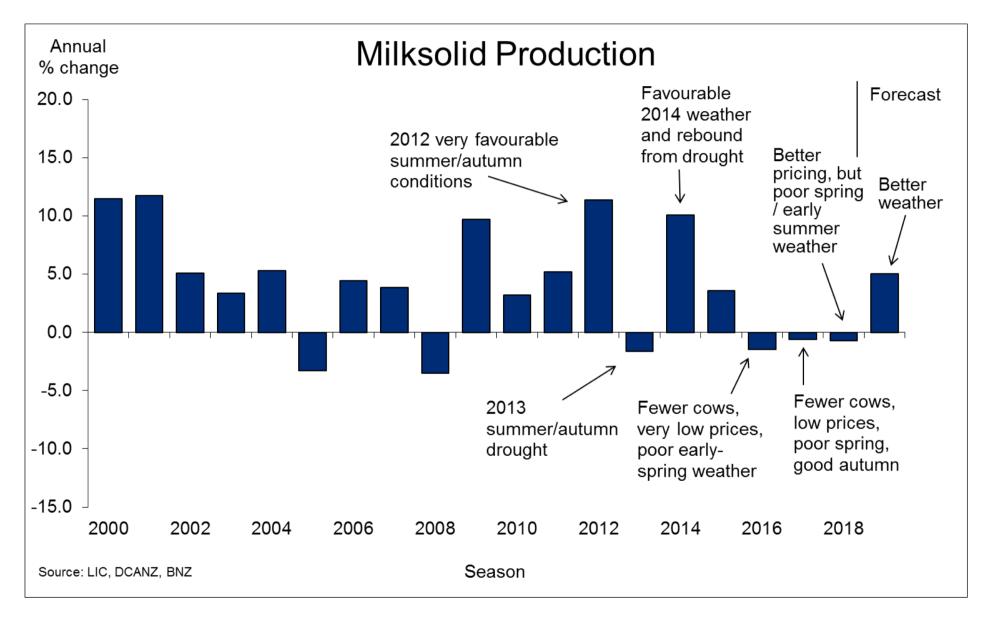


Despite Ongoing Profit Misery



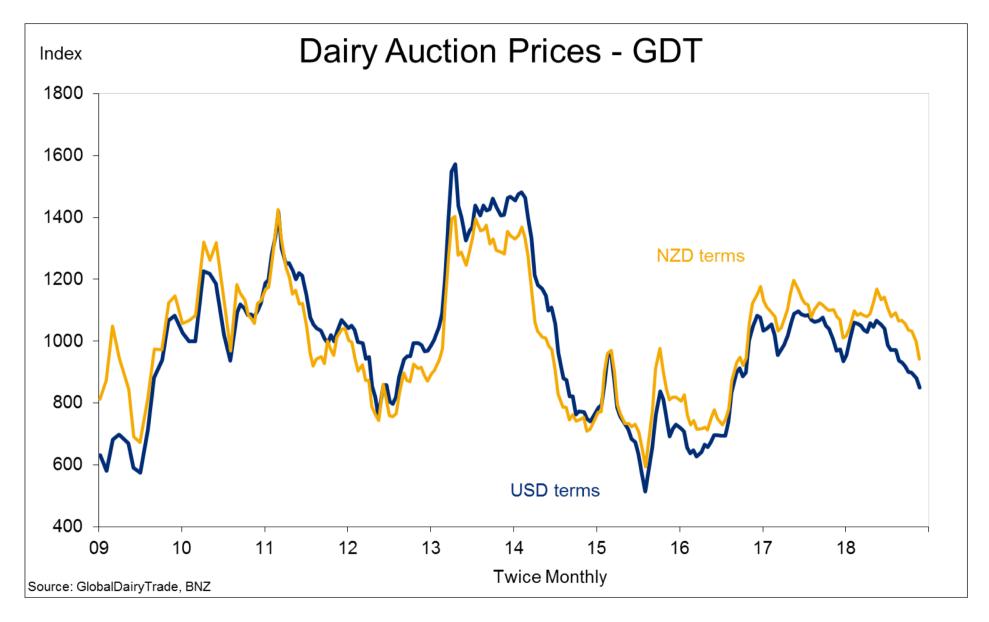


Ag Volumes Bounce



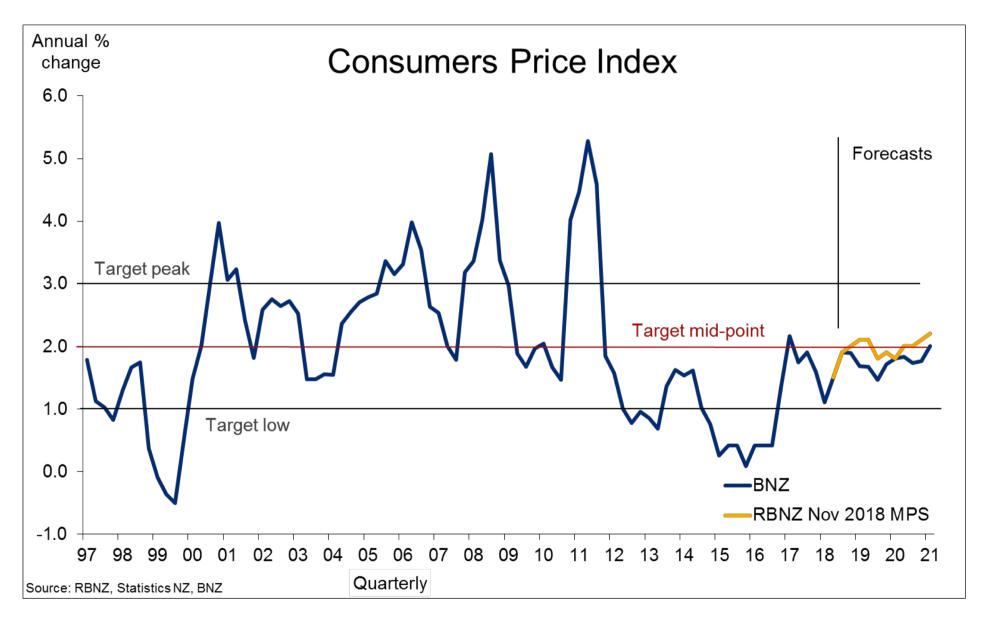


Though Prices Under Pressure



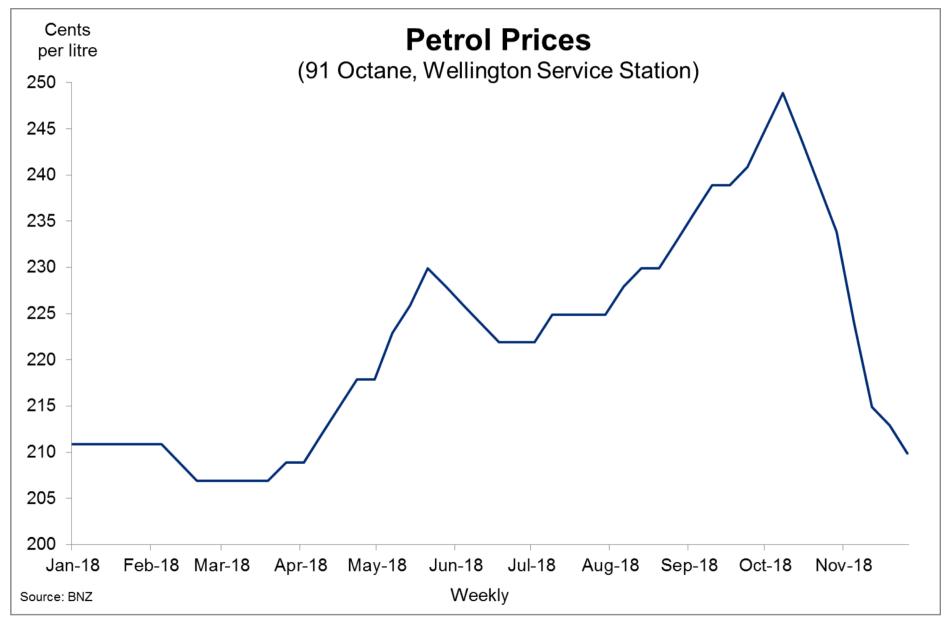


Inflation Forecasts Lowered



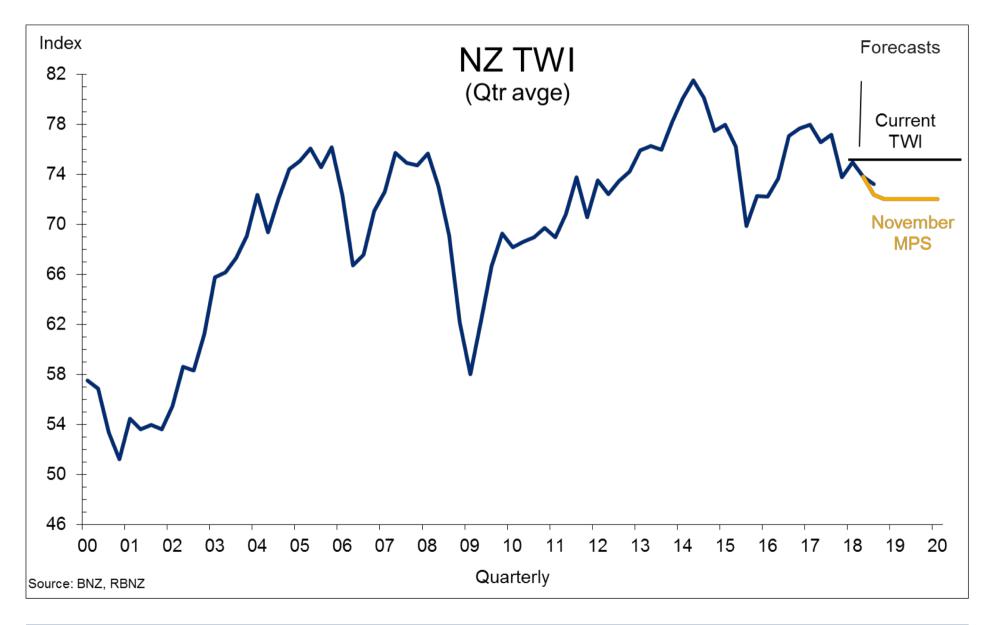


As Petrol Prices Plummet



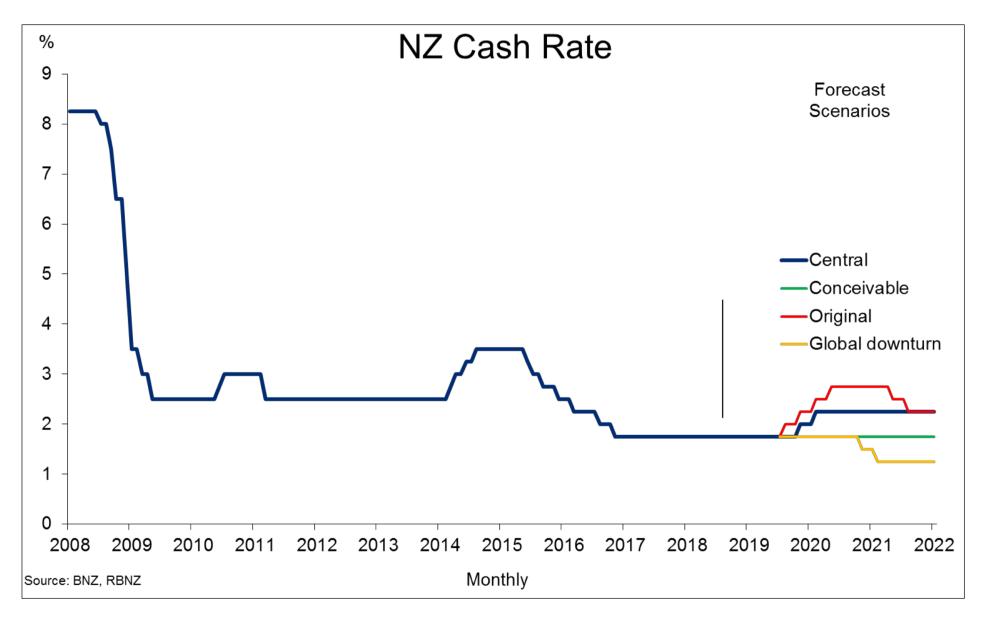


And NZD Jumps



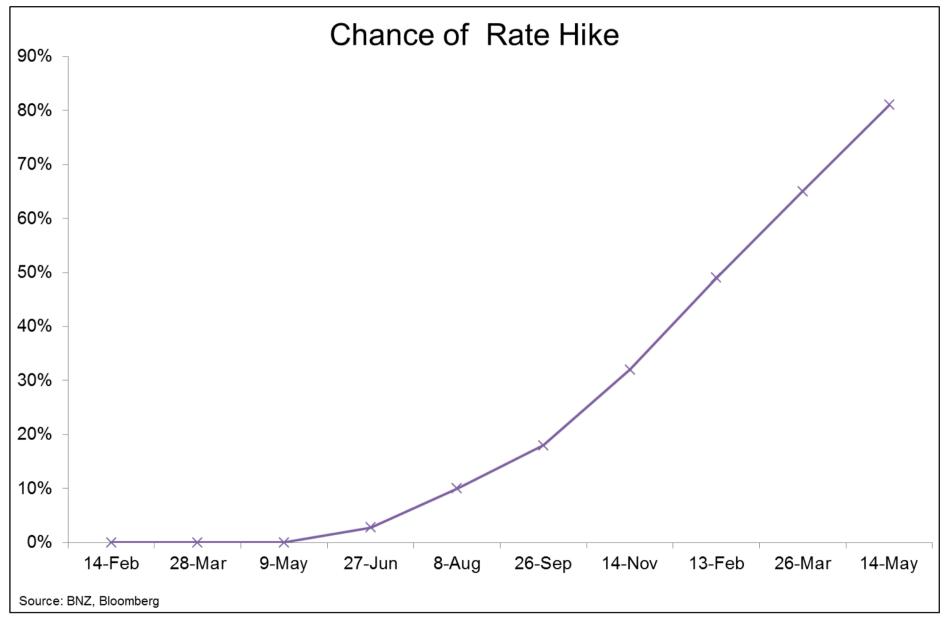


We Shift Our Interest Rate View





Current Market Pricing





China – US Trade Tensions

 90 days to agree "structural changes with respect to forced technology transfer, intellectual property protection, non-tariff barriers, cyber intrusions and cyber theft, services and agriculture."